

#### WELCOME TO ABERDEEN FOOTBALL CLUB

A very warm welcome to the highly anticipated 2023/24 season.

Everyone is eagerly awaiting the start of the new campaign and with group-stage European football secured for the first time since 2007, there is much to look forward to on the pitch.

Off the field, we continue to tailor our commercial packages in response to market demand, be that as an advertiser, as an official partner, a Player or Match Sponsor, or enjoying hospitality in one of our lounges, suites or boxes. I am confident there is a flexible package the team can devise to meet your specific needs.

As part of our continued desire to improve the matchday experience at Pittodrie and to drive commercial revenues, the Club has invested in a state-of-the-art digital perimeter system and two LED ribbon scoreboards. These additions will provide a welcome improvement for fans and will also provide some outstanding new commercial inventory for our current and prospective partners.

Our diverse range of packages can help your business to build brand awareness and qualified leads, foster excellent networking opportunities and build relationships, they certainly help to generate sales and position your brand, not to mention providing access to some outstanding community engagement opportunities.

Along with the rest of the team, look forward to welcoming you this season, whether you are a client of many years standing or a first-time customer, to enjoy all that is on offer at Aberdeen FC.

Thank you for your commitment and support of the Club.

#### CONTENTS

SPONSORSHIP PACKAGES	04
MATCH SPONSORSHIP	0.
PROGRAMME SPONSORSHIP	00
MATCHBALL SPONSORSHIP	0
IN SAFE HANDS & BOOT SPONSORSHIP	08
SPONSOR A PLAYER	09
OUR SUPPORTERS	10
ADVERTISING	1:
HOSPITALITY PACKAGES	14
THE MADRI LOUNGE DINING PACKAGE	15
TEDDY SCOTT LOUNGE	10
FRASERS LEGENDS LOUNGE	12
RICHARD DONALD STAND EXECUTIVE BOXES	18
MAIN STAND BOXES	19
AFC 50 CLUB/SIR ALEX FERGUSON LOUNGE	20
CAPTAINS' CLUB	2
GOTHENBURG LOUNGE	2:
THE MATTIOLI WOODS LOUNGE	2:
FLEXIBLE FOOTBALL	24
EVENTS	2.
GENERAL INFORMATION	2

### SPONSORSHIP PACKAGES

SPFL CATEGORIES

TIER A: CELTIC, RANGERS, HEARTS, HIBERNIAN TIER B: ALL OTHER TEAMS

Our diverse sponsorship packages offer the perfect platform to showcase your brand whilst entertaining your guests. Select the package which best suits your needs, sit back, relax and enjoy a truly unique matchday environment at Pittodrie Stadium.

#### MATCH SPONSORSHIP

#### **PACKAGE:**

Boardroom welcome from an AFC Director/Club Ambassador

Official group photograph in the Directors Box and presentation of double framed shirt by an AFC Legend

Full page colour advert and company logo displayed in the award winning Red Matchday programme

Logo on all internal corporate area television screens via our digital signage system, Triple Play

Behind the scenes stadium tour – 3pm kick off only

Official Sponsors mentions in the Madri Lounge throughout the day

Official Sponsors mention on our Red TV Broadcast

AFC corporate gift for each of your guests

Three course meal

Team lines and official Red Matchday programme

Padded seats outside in the Richard Donald Stand

Half time tea. coffee and Pittodrie Pie

Pre and post-match drinks included\*

Pre-match tannoy announcement

Pre-match recognition as Match Sponsor on the Official AFC LinkedIn

Recognition as match sponsor in pre-match email which goes to all match ticket holders

Presentation of champagne to the Man of the Match

3 minute static advertising slot

Opportunity to promote your product or service to dining guests

Car Parking

Digital copy of group photographs emailed post-match

15% discount in the AFC Club shop on the day of the game\*\*

\*Subject to the Club's Alcohol Management Policy.

\*\*Full price items only.

Enjoy high profile brand visibility as an individual match sponsor as you entertain your clients in VIP hospitality.

#### RECOMMENDED **DRESS CODE:**

Lounge suit or equivalent

No denim, replica tops or trainers

#### PRICES:

20 Guests 10 Guests

Tier A £7,590 £4,928

Tier B £5.731 £3.999

# PROGRAMME SPONSORSHIP

#### MATCHBALL SPONSORSHIP

#### **PACKAGE:**

Boardroom welcome from an AFC Director/Club Ambassador

Official group photograph in the Directors Box and presentation of framed Red Matchday Programme with company plaque

Full page colour advert and company logo displayed in the award winning Red Matchday programme with reference to being the Programme Sponsor that match

Logo on all internal corporate area television screens via our digital signage system, Triple Play

Behind the scenes stadium tour - 3pm kick off only

Official Sponsors mentions in the Madri Lounge throughout the day

Official Sponsors mention on our Red TV Broadcast

AFC corporate gift for each of your guests

Three course meal

Teamlines and official Red Matchday programme

Half time tea, coffee and Pittodrie Pie

Pre and post-match drinks included\*

Pre-match tannoy announcement

Opportunity to promote your product or service to dining guests

Car Parking

15% discount in the AFC Club shop on the day of the game\*\*

\*Subject to the Club's Alcohol Management Policy.

\*\*Full price items only.

Benefit from great brand exposure as the sponsor of our award winning Red Matchday programme whilst enjoying top class hospitality.

#### RECOMMENDED DRESS CODE:

Lounge suit or equivalent

No denim, replica tops or trainers

#### PRICES:

10 Guests £3.344

Tier A

Tier B **£2,211** 

#### PACKAGE: AFC Director/Club A

Boardroom welcome from an AFC Director/Club Ambassador

Official group photograph in the Directors Box and presentation of signed

AFC Ball in a case by an AFC Legend

Company logo displayed in the award winning Red Matchday Programme

Logo on all internal corporate area television screens, via our digital signage

system, Triple Play

Behind the scenes stadium tour - 3pm kick off only

Official Sponsors mentions in the Madri Lounge throughout the day

Official Sponsors mention on our Red TV Broadcast

AFC corporate gift for each of your guests

Three course meal

Teamlines and official Red Matchday programme available

Padded seats outside in the Richard Donald Stand

Half time tea, coffee and Pittodrie Pie

Pre and post-match drinks included\*

Pre-match tannoy announcement

Car Parking

15% discount in the AFC Club shop on the day of the game\*\*

\*Subject to the Club's Alcohol Management Policy.

\*\*Full price items only.

The ideal opportunity
to experience an
outstanding day
of hospitality at Pittodrie
while elevating your
brand as the
matchball sponsor.

#### RECOMMENDED DRESS CODE:

Lounge suit or equivalent

No denim, replica tops or trainers

#### PRICES:

10 Guests

Tier B

Tier A

£2,016

£2,833

#### IN SAFE HANDS & BOOT SPONSORSHIP

#### SPONSOR A PLAYER

#### **PACKAGE:**

Boardroom welcome from an AFC Director/Club Ambassador

Official group photograph in the Directors Box and presentation of signed framed Gloves with company plaque

Company logo displayed in the award winning Red Matchday Programme

Logo on all internal corporate area television screens via our digital signage system, Triple Play.

Behind the scenes stadium tour - 3pm kick off only

Official Sponsors mentions in the Madri Lounge throughout the day

Official Sponsors mention on our Red TV Broadcast

AFC corporate gift for each of your guests

Three course meal

Teamlines and official Red Matchday programme

Padded seats outside in the Richard Donald Stand

Half time tea, coffee and Pittodrie Pie

Pre and post-match drinks included

Pre-match tannoy announcement

Opportunity to promote your product or service to dining guests

Car Parking

15% discount in the AFC Club shop on the day of the game\*

\*Subject to the Club's Alcohol Management Policy.

\*\*Full price items only.

Designed to give you and your clients an unrivalled hospitality experience, these packages offer a great way to promote your business to a large corporate audience.

#### RECOMMENDED DRESS CODE:

Lounge suit or equivalent

No denim, replica tops or trainers

#### PRICES:

	6 Guests
Tier A	£1,700
Tier B	£1.210

#### FIRST TEAM PLAYER PACKAGE:

Company logo displayed with your player's photograph online and in every Red Matchday programme

2 season tickets or 4 dining places in the Richard Donald Stand for a game of your choice

Invitation to the exclusive Sponsor a Player Dinner for you and a guest

Signed and personalised framed AFC shirt

Opportunity to request one player appearance per season for promotional purposes

Should a sponsored player go on loan to another club during the course of the season, AFC will continue to feature both the player and the logo of their sponsor in the Red Matchday programme and on the AFC website.

#### WOMEN'S TEAM PLAYER PACKAGE:

Company logo or name recognition on the player profile page on the official club website

Invitation to the exclusive Sponsor A Player Dinner for you and a guest

Opportunity to request one player appearance per season for promotional purposes

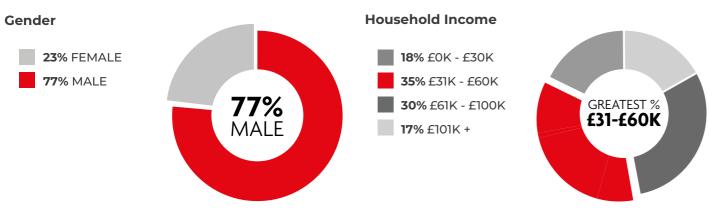
8 tickets per season to watch a home match at the Balmoral Stadium – subject to availability with a maximum of 2 tickets per game.

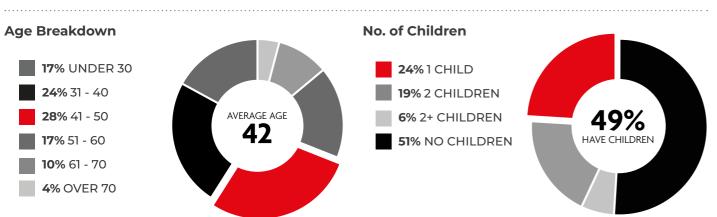
This unique sponsorship opportunity is a great way to gain brand exposure while showing your support for the Club and players.

#### PRICES:

First Team player	£3,155
First Team player (Youth)	£1,905
Women's Team player	£500

# OUR SUPPORTERS

















4,000 SUBSCRIBERS TO AFC'S ONLINE TV CHANNEL











DATABASE OF **120,000 FANS** 



OVER 3,400,000
VISITS TO
AFC.CO.UK
DURING 22/23

# ADVERTISING OPPORTUNITIES

TEXO



Enhanced LED digital advertising from the 2023/24 season with three sides of LED screens around the Merkland, Main Stand and Richard Donald Stand perimeter of the pitch. Offering all the benefits of trackside advertising in a modern, flexible and alternative way, this method provides your brand with the opportunity to tailor your advert on a game-by-game basis, maximising exposure and relevance throughout the season.

easonal packages
£10,000
£6,000
£3,000

#### TRACKSIDE ADVERTSING

With our static trackside advertising boards you can showcase your company's brand to a captive audience at Pittodrie with over 300,000 fans passing through the turnstiles every season. Furthermore, there is potential for international exposure with SPFL coverage televised in 119 territories around the world.

#### **WEBSITE ADVERTISING\***

With over 3,400,00 visits to afc.co.uk during the 22/23 season promote your brand to vast audience on the official club website with a number of innovative advertising packages available.

Starting from £1,500 per month

Stageco

#### PROGRAMME ADVERTISING

Our award winning Red Matchday programme provides an excellent platform to promote your company to AFC fans and the corporate community alike. With a variety of flexible packages available, there is something to suit everyone.

Seasonal full page package £6,180

\*For more information on these exciting initiatives, please contact the Commercial Team at commercial@afc.co.uk or call 01224 650 434, prices available upon application.

### HOSPITALITY PACKAGES

SPFL CATEGORIES

TIER A: CELTIC, RANGERS, HEARTS, HIBERNIAN

TIER B: ALL OTHER TEAMS





#### THE MADRI LOUNGE:

**The Madri Lounge** hosts our largest number of guests on matchdays. The atmosphere creates an ideal platform to entertain, network and socialise before enjoying all the action from our padded seats outside in the Richard Donald Stand.

Arrival 2.5 hours prior to kick-off
Private table if purchasing full table
Three course meal
Pre- and post-match drinks included*
Lounge visit from an AFC Ambassador
Teamlines and official Red Matchday programme available
Padded seats outside in the Richard Donald Stand
Half time tea, coffee and Pittodrie Pie
Man of the match presentation
Car parking (1 space per 4 guests)

<sup>\*</sup>Subject to the Club's Alcohol Management Policy.



#### RECOMMENDED DRESS CODE:

Lounge Suit

No away colours

#### PRICES:

FK	FRICES.		
Seasonal	£2,731		
Individual	•		
Tier A	£175		
Tier B	£145		







#### **TEDDY SCOTT LOUNGE:**

As one of our most popular hospitality packages, the informal atmosphere in our **Teddy Scott Lounge** provides a relaxed matchday experience.

Enjoy refreshments and a warming dish with clients, friends or family before enjoying all the action from the padded seating area outside in the Richard Donald Stand.

Arrival 1.5 hours prior to kick-off

Private table if purchasing full table (minimum 4 people)

Pre- and post-match drinks included\*

Pre-match hot dish

Lounge visit from an AFC Ambassador

Teamlines and official Red Matchday programme available

Padded seats outside in the Richard Donald Stand

Half time tea, coffee and Pittodrie Pie

Post-match snack

Car parking (1 space per 4 guests)

\*Subject to the Club's Alcohol Management Policy.



#### RECOMMENDED DRESS CODE:

Casual

No away colours

#### PRICES:

Seasonal

£2,302 £35pp\*

Upgrade to the Madri Lounge Dining

Package

Individual

Tier A

Tier B

£140

£109

\*Tables who upgrade to the Madri Lounge Dining Package will release their table in the Teddy Scott Lounge for re-sale.

#### FRASERS LEGENDS LOUNGE:

In Partnership with Fraser of Ellon, enjoy matchday in style with the newly refurbished **Frasers Legends Lounge**. Offering a laid-back hospitality experience this lounge is perfect for entertaining clients, relaxing with friends and family, or simply watching the Dons in comfort.

Arrival 1.5 hours prior to kick-off

Private table if purchasing full table (minimum 4)

Pre- and post-match drinks included\*

Pre-match food offering with two choices

Lounge visit from an AFC Ambassador

Teamlines and official Red Matchday programme

Padded seats outside in the Richard Donald Stand

Half time tea, coffee and Pittodrie pie

Post-match snacks

Car parking (1 space per 4 guests)

 ${\it *Subject to the Club's Alcohol Management Policy}.$ 

# Frasers LEGENDS — LOUNGE —

#### RECOMMENDED DRESS CODE:

Casual

No away colours

#### PRICES:

Seasonal

Upgrade to the Madri Lounge Dining £30pp\*

£2,499

#### Package Individual

Tier A

£155

Tier B

£130

\*Tables who upgrade to the Madri Lounge Dining Package will release their table in the Frasers Legend Lounge for re-sale.





#### RICHARD DONALD STAND EXECUTIVE BOXES:

For an uninterrupted view of all the action on the pitch, the **Richard Donald Stand Executive Boxes** are unrivalled. Enjoy refreshments pre- and postmatch within the privacy of your box allowing you to entertain clients in an intimate setting.

Arrival 1 hour prior to kick-off

Private table if purchasing full table

Pre-match sandwich platter

Pre- and post-match drinks included\*

Halftime tea, coffee and Pittodrie Pie

Opportunity to personalise your box

Teamlines and Red Matchday programme available

External advertising board below your box

Car parking (3 spaces per box)

\*Subject to the Club's Alcohol Management Policy.



#### RECOMMENDED DRESS CODE:

Lounge suit or equivalent

No denim, replica tops or trainers

No away colours

#### PRICES:

Seasonal £27,951

Upgrade to Dine in the Madri Lounge (Seasonal Clients)

Seasonal Dining £43,739

#### MAIN STAND BOXES:

With a traditional side on view of the action, our **Main Stand Boxes** offer the ultimate spectator experience. Perfect for both formal and informal entertaining for the complete matchday experience.

Arrival 1 hour prior to kick-off
Pre- match sandwich platter
Pre- and post-match drinks included*
Half time tea, coffee and Pittodrie Pie
Red Matchday programme available
Opportunity to personalise your box (seasonal).
Car parking (2 space per box)

\*Subject to the Club's Alcohol Management Policy.

#### MAIN STAND BOXES

#### RECOMMENDED DRESS CODE:

Casual

Denim and trainers allowed

No away colours

#### PRICES:

	8 Guests
Seasonal	£17,250
Individual	••••••
Tier A	£1,419
Tier B	£1,128
Upgrade to Dine in the Madri Lounge (Seasonal Clients)	£75pp



#### 50 CLUB:

As much of an institution as the Club itself, the Sir Alex Ferguson Lounge offers a very special matchday experience. Steeped in tradition and with a name deriving from its original joining price of 50 Guineas, our AFC **50 Club** members enjoy a private lounge experience with exclusive entry to the best seats in the stadium.

Arrival one hour prior to kick off

Pre and post-match drinks\*

Directors box seating

Team lines and official RedMatchday programme

Lounge visit from an AFC Ambassador

Pre match soup & sandwiches

Half time tea, coffee and hot savouries

Post match snack

Car Parking for Pittodrie Street car park

Official AFC 50 Club tie for gentlemen and an AFC scarf for ladies

\*Subject to the Club's Alcohol Management Policy.



#### RECOMMENDED DRESS CODE:

Lounge suit or equivalent

No denim, replica tops or trainers

No away colours

#### PRICES:

Seasonal £3,000pp

Upgrade to the Madri Lounge Dining Package

Additional Guests

£109

£66pp

#### **CAPTAINS' CLUB:**

Entertain your guests in the intimate surroundings as you reminisce about the players who had the privilege to captain the famous Dons. With a four course meal and seats within our exclusive Directors box, a superb hospitality experience awaits you.

Arrival 2.5 hours prior to kick-off

Private table if purchasing full table

Four course meal

Pre- and post-match drinks included\*

Lounge visit from the AFC Captain and an AFC Ambassador\*\*

Directors box seating (outside)

Teamlines and official Red Matchday programme available

Half time tea, coffee and Pittodrie Pie

Car parking (1 space per 4 guests)

\*Subject to the Club's Alcohol Management Policy.

\*\*Subject to availability.



#### RECOMMENDED DRESS CODE:

Lounge suit or equivalent

No denim, replica tops or trainers

No away colours

#### **PRICES:**

4 Guests

Seasonal

£18,949







#### **GOTHENBURG LOUNGE:**

Step back in time and bask in the history of one of the Club's most famous victories. Immerse yourself in the Gothenburg story and savour this unforgettable matchday experience in a unique setting before enjoying the action on the pitch from the Directors box outside in the Main Stand.

Arrival 2.5 hours prior to kick-off

Private table if purchasing full table

Four course meal

Pre- and post-match drinks included\*

Lounge visit from an AFC Ambassador\*\*

Directors box seating (outside)

Teamlines and official Red Matchday programme available

Half time tea, coffee and Pittodrie Pie

Car parking (1 space per 4 guests)

\*Subject to the Club's Alcohol Management Policy.



#### RECOMMENDED DRESS CODE:

Lounge suit or equivalent

No denim, replica tops or trainers

No away colours

#### PRICES:

4 Guests

Seasonal

£18,949

#### **MATTIOLI WOODS LOUNGE:**

Join us in the **Mattioli Woods lounge** for a more intimate lounge experience at Pittodrie.
Surrounded by some historic memorabilia from the Dons' early days, you can relax and enjoy a first-class personal service in a private lounge with a room capacity for up to 12 guests.

Arrival 2.5 hours prior to kick-off

Four course meal

Pre- and post-match drinks included\*

Lounge visit from an AFC Ambassador\*\*

Directors box seating (outside)

Teamlines and official Red Matchday programme available

Half time tea, coffee and Pittodrie Pie

Car parking (1 space per 4 guests)

\*Subject to the Club's Alcohol Management Policy.

\*\*Subject to availability.



#### RECOMMENDED DRESS CODE:

Lounge suit or equivalent

No denim, replica tops or trainers

No away colours

#### PRICES:

4 Guests

Individual

£950

# FLEXIBLE FOOTBALL

Perfect for those who regularly enjoy AFC hospitality but are unable to commit to a seasonal hospitality package, our Flexible Football option is a great alternative. Choose from 4, 8 or 12 matches from any Tier match throughout the season and benefit from discounted prices.

Flexible Football is valid for the **Madri Lounge**, **Frasers Legends Lounge** and **Teddy Scott Lounge** (subject to availability).

		PRICES	:		
	4 matches (capped at 2x Tier A)	4 matches (Tier A)	8 matches (capped at 4x Tier A)	8 matches (Tier A)	12 matches (capped at 6x Tier A)
Madri Lounge	£576	£630	£1,088	£1,190	£1,575
Frasers Legends Lounge	£513	£558	£969	£1,054	£1,400
Teddy Scott Lounge	£448	£504	£847	£952	£1,225

#### EVENT SPONSORED BY

## EVENT SEAM



Our well recognised events throughout the season create the perfect opportunity to treat yourself, clients, colleagues or friends and family to a truly memorable Dons experience. Whether you attend the annual Player of the Year Dinner or play your part at our golf outing, there is something for everyone to enjoy.

Event prices start from £1,500 for more information please email commercial@afc.co.uk













#### GENERAL INFORMATION

#### Terms and conditions available at www.afc.co.uk/club/terms-and-conditions

#### GENERAL

- All prices shown are exclusive of VAT at the current rate, unless specifically stated.
- Please refer to the full terms and conditions for payment terms and cancellation fee information.

#### HOSPITALITY

- Hospitality packages are subject to the terms and conditions contained within the Licensing (Scotland) Act 2005. Aberdeen Football Club reserves the right to refuse alcohol and/or to remove anyone in breach of the Licensing (Scotland) Act 2005 and/or who Aberdeen Football Club considers is acting in an irresponsible manner.
- Where a Customer with a seasonal hospitality package wishes to allocate their package to a local charity or other organisation for a specific football match, the request should be made in writing to Aberdeen Football Club 7 days prior to the football match. Such request shall include all details of the nominated host and other guests. Approval of the request is at the sole discretion of Aberdeen Football Club.
- Aberdeen Football Club operates a Zero Tolerance Abuse Policy for any member of staff, including contractors engaged by Aberdeen Football Club – full details of this policy are available at the Stadium.
- Seasonal Hospitality Packages include all home SPFL, Scottish Cup and League Cup matches. They do not include matches in other competitions or testimonial/friendly matches.
- All hospitality packages are seated within the home support areas of the Stadium. Demonstrating support for the away team will result in your full party being removed from the Stadium with no refund or compensation given. Away team colours are not permitted at all in any hospitality areas.
- For certain games, Aberdeen Football Club may require the lead booker to have a booking history with Aberdeen Football Club before reservations can be accepted.
- Under 18's may attend hospitality events at the Stadium but only when accompanied by an adult. The attendance of under 5's is at the discretion of the Stadium Manager.
- All League Cup and Scottish Cup games will be a two-course menu, unless otherwise stated.
- The lead booker is responsible for ensuring all members of their group adhere to the Stadium's rules, policies and regulations.

- If the date and/or time of a football match or event changes for any reason after the fixture list is published, the Services (including any bookings) will automatically be transferred to the revised date and/or time of the fixture. If the revised date and/or time is unsuitable, a full refund of the charges will be arranged on request.
- Aberdeen Football Club reserves the right to amend any package if required.
- Aberdeen Football Club reserves the right to eject any person from any of their premises or the Stadium, who, in their opinion is causing a nuisance or danger to any person or whose own safety is in any way compromised.
- For hospitality packages with beverages included, a set beverage package is available, offering non alcoholic and limited alcoholic beverages. Details of the package can be obtained from Aberdeen Football Club.

#### ADVERTISING

- The Customer will provide artwork and pay all production and any associated design costs.
- Aberdeen Football Club reserves the right to withdraw an advert should there be a conflict of interest or if in Aberdeen Football Club's opinion, an advert is liable to detrimentally affect in any way any event or the reputation of Aberdeen Football Club or the Stadium
- Contracts cover AFC SPFL games. However, best endeavours will be used to include League Cup and Scottish Cup games but this cannot be guaranteed. Scottish International Team games or any other non football event are not included.

#### EVENTS

- Successful auction bids made during events are payable within 14 days of the event and are non transferable and non refundable in the event of the auction prize not being used within the timeframe stated.
- Where an event takes place in a venue other than the Stadium, the Customer will also be required to comply with additional conditions or policies which are specific to that venue.

#### SPONSORSHIP

 Please refer to the full terms and conditions for Sponsorship Terms & Conditions.