

EXPERIENCE PITTODRIE

2024/25 COMMERCIAL OPPORTUNITIES

HOSPITALITY

SPONSORSHIP

PARTNERSHIPS



NETWORK & DEVELOP **BUSINESS RELATIONSHIPS**



CREATE UNFORGETTABLE



CELEBRATE WITH FAMILY & FRIENDS



SHOWCASE YOUR BRAND



BUILD YOUR PROFILE



ENJOY OUR UNIQUE PLATFORM



POSITIVE BRAND ASSOCIATION



EXPAND YOUR REACH



ENGAGE NEW AUDIENCES

THE BEST WAY TO EXPERIENCE PITTODRIE

HOSPITALITY PACKAGES

We have a range of matchday hospitality options offering a truly memorable experience, combining fantastic food with the best seats in the house!

Enjoy a first-class experience with a delicious meal and pre-match drinks before watching the game from our padded seats providing a great view of the pitch.

Whether you are looking to celebrate a special occasion, entertain clients or gift an unforgettable experience, get in touch and we will advise you on the best possible option for your party.

SPFL Categories

Tier A: Celtic, Rangers, Hearts, Hibernian | Tier B: All other teams



EL ALMA DE MADRID LOUNGE







THE MADRI LOUNGE HOSTS OUR LARGEST NUMBER OF GUESTS ON MATCHDAY. THE ATMOSPHERE CREATES AN IDEAL PLATFORM TO ENTERTAIN, NETWORK AND SOCIALISE BEFORE ENJOYING ALL THE ACTION FROM OUR PADDED SEATS OUTSIDE IN THE RICHARD DONALD STAND.

PACKAGE INCLUDES:



PRIVATE TABLE IF PURCHASING FULL TABLE



TEAMLINES & REDMATCHDAY PROGRAMME (1 SPACE PER 4 GUESTS)



THREE COURSE MEAL





CAR PARKING



PRE- & POST-MATCH DRINKS INCLUDED



PADDED SEATS



MAN OF THE MATCH PRESENTATION (SUBJECT TO AVAILABILITY)



DRESS CODE: LOUNGE SUIT

Seasonal £2,925 PRICES Individual Tier A £180 | Tier B £150

FOR AN UNINTERRUPTED VIEW OF ALL THE ACTION ON THE PITCH, THE RICHARD DONALD STAND EXECUTIVE BOXES ARE UNRIVALLED. ENJOY REFRESHMENTS PRE- AND POST-MATCH WITH THE PRIVACY OF YOUR BOX ALLOWING YOU TO ENTERTAIN CLIENTS IN AN INTIMATE SETTING.

PACKAGE INCLUDES:



PRE-MATCH SANDWICH PLATTER



PRE- & POST-MATCH DRINKS INCLUDED



OPPORTUNITY TO PERSONALISE YOUR BOX



EXTERNAL ADVERTISING BOARD BELOW YOUR BOX



TEAMLINES & REDMATCHDAY PROGRAMME



CAR PARKING (3 SPACES PER BOX)



DRESS CODE: LOUNGE SUIT

PRICES

Seasonal (10 Guests)

£29,350



Frasers LEGENDS — LOUNGE —







IN PARTNERSHIP WITH FRASERS OF ELLON, ENJOY MATCHDAY IN STYLE WITH THE FRASERS LEGENDS LOUNGE. OFFERING A LAID-BACK HOSPITALITY EXPERIENCE THIS LOUNGE IS PERFECT FOR ENTERTAINING CLIENTS, RELAXING WITH FRIENDS AND FAMILY, OR SIMPLY WATCHING THE DONS IN COMFORT.

PACKAGE INCLUDES:



PRIVATE TABLE IF PURCHASING FULL TABLE



PRE- & POST-MATCH DRINKS INCLUDED



PRE-MATCH FOOD OFFERING WITH TWO CHOICES



POST-MATCH SNACKS



REDMATCHDAY PROGRAMME (1 SPACE PER 4 GUESTS)



CAR PARKING



DRESS CODE: CASUAL

Seasonal £2,675 PRICES Individual Tier A £160 | Tier B £140 IN PARTNERSHIP WITH LOCAL BREWERY FIERCE BEER, STEP BACK IN TIME AND BASK IN THE HISTORY OF ONE OF THE CLUB'S MOST FAMOUS VICTORIES.

THIS COLLABORATION SEES THE RENOVATION OF OUR ICONIC GOTHENBURG LOUNGE, TRANSFORMING IT INTO A MODERN OFFERING THAT CELEBRATES THE CLUB'S HUGELY SUCCESSFUL 1983 SEASON, WHILE RENAMING IT THE FIERCE BEER 1983 LOUNGE.PACKAGE INCLUDES:



PRE-MATCH BUFFET



FULL BAR PACKAGE WITH FIERCE BEER ON DRAFT



HALF-TIME REFRESHMENTS



CAR PARKING (1 SPACE PER 4 GUESTS)



DRESS CODE: CASUAL

Seasonal (8 Guests) PRICES Individual

Tier A £200 | Tier B £190

£3,500 per person



BY SONOMATIC







ENJOY A RELAXED MATCHDAY IN TEDDY SCOTT'S KIT ROOM BY SONOMATIC.

OFFERING A LAID-BACK, INFORMAL HOSPITALITY EXPERIENCE IN PARTNERSHIP WITH SONOMATIC, THIS NEWLY REFURBISHED LOUNGE IS PERFECT FOR ENTERTAINING CLIENTS, RELAXING WITH FRIENDS AND FAMILY, OR SIMPLY WATCHING THE DONS IN COMFORT.

PACKAGE INCLUDES:



PRIVATE TABLE IF PURCHASING FULL TABLE (MINIMUM 4 PEOPLE)



PADDED SEATS OUTSIDE IN THE RICHARD DONALD STAND



PRE- & POST-MATCH DRINKS INCLUDED



DRESS CODE: CASUAL



PRE-MATCH HOT DISH



POST-MATCH SNACK



TEAM LINES & OFFICIAL RED MATCHDAY PROGRAMME AVAILABLE



CAR PARKING (1 SPACE PER 4 GUESTS)

WITH A TRADITIONAL SIDE ON VIEW OF THE ACTION, OUR MAIN STAND BOXES OFFER THE ULTIMATE SPECTATOR EXPERIENCE. PERFECT FOR BOTH FORMAL AND INFORMAL ENTERTAINING FOR THE COMPLETE MATCHDAY EXPERIENCE.

PACKAGE INCLUDES:



PRE-MATCH SANDWICH PLATTER



TEAMLINES & REDMATCHDAY PROGRAMME (1 SPACE PER 4 GUESTS)



PRE- & POST-MATCH DRINKS INCLUDED



CAR PARKING



OPPORTUNITY TO PERSONALISE YOUR BOX (SEASONAL)



DRESS CODE: CASUAL

PRICES

Seasonal (Upgrade to the Madri Lounge Dining Package - £35pp*)

£2,475

Individual

Tier A £145 | Tier B £115

*Tables who upgrade to the Madri Lounge Dining Package will release their table in the Teddy Scott Lounge for re-sale.

08 | HOSPITALITY PACKAGES

Seasonal (8 Guests) PRICES

Individual

Tier A £1,500 | Tier B £1,200

£18,000







CAPTAIN'S CLUB



AS MUCH OF AN INSTITUTION AS THE CLUB ITSELF, **THE SIR ALEX FERGUSON LOUNGE** OFFERS A VERY SPECIAL MATCHDAY EXPERIENCE. STEEPED IN TRADITION AND WITH A NAME DERIVING FROM ITS ORIGINAL JOINING PRICE OF 50 GUINEAS, OUR AFC 50 CLUB MEMBERS ENJOY A PRIVATE LOUNGE EXPERIENCE WITH EXCLUSIVE ENTRY TO THE BEST SEATS IN THE STADIUM.

PACKAGE INCLUDES:



PRE & POST-MATCH DRINKS



DIRECTORS BOX SEATING



PRE MATCH SOUP & SANDWICHES



OFFICIAL AFC 50 CLUB TIE OR SCARF



TEAMLINES & REDMATCHDAY PROGRAMME



CAR PARKING



DRESS CODE: LOUNGE SUIT

ENTERTAIN YOUR GUESTS IN THE INTIMATE SURROUNDINGS AS YOU REMINISCE ABOUT THE PLAYERS WHO HAD THE PRIVILEGE TO CAPTAIN THE FAMOUS DONS. WITH A FOUR-COURSE MEAL AND SEATS WITHIN OUR EXCLUSIVE DIRECTORS BOX, A SUPERB HOSPITALITY EXPERIENCE AWAITS YOU.

PACKAGE INCLUDES:



PRIVATE TABLE IF PURCHASING FULL TABLE

DIRECTORS BOX SEATING

(OUTSIDE)



FOUR COURSE MEAL



PRE- & POST-MATCH DRINKS INCLUDED



LOUNGE VISIT FROM THE AFC CAPTAIN & AN AFC AMBASSADOR (SUBJECT TO AVAILABILITY)



TEAMLINES & REDMATCHDAY PROGRAMME



CAR PARKING



DRESS CODE: LOUNGE SUIT

PRICES

Additional Guests

Seasonal

£3,150pp

£115

PRICES

Seasonal (4 Guests)

£19,895







PACKAGE INCLUDES:



FOUR COURSE MEAL



PRE- & POST-MATCH DRINKS INCLUDED



DIRECTORS BOX SEATING (OUTSIDE)



TEAMLINES & REDMATCHDAY PROGRAMME



CAR PARKING



DRESS CODE LOUNGE SUIT

PRICES

Individual

£220

PITTODRIE IS THE PLACE TO SHOWCASE YOUR BRAND

SPONSORSHIP EXPERIENCES

Our diverse sponsorship packages offer the perfect platform to showcase your brand whilst entertaining your guests.

Select the package which best suits your needs, sit back, relax and enjoy a truly unique matchday environment at Pittodrie Stadium.

SPFL Categories

Tier A: Celtic, Rangers, Hearts, Hibernian | Tier B: All other teams

ABERDEEN V ROSS COUNTY

MATCH **SPONSORSHIP**

ENJOY HIGH PROFILE BRAND VISIBILITY AS AN INDIVIDUAL MATCH SPONSOR AND ENTERTAIN YOUR CLIENTS WITH VIP HOSPITALITY.

PACKAGE INCLUDES:

- · Official group photograph in the Directors Box
- · Madri Lounge dining experience
- · Presentation of double framed shirt by an AFC Legend
- · Full page colour advert and company logo displayed in the Red Matchday programme
- · Logo on all internal corporate area television screens
- · Behind the scenes stadium tour 3pm kick off only
- · AFC corporate gift for each of your guests
- · Presentation of champagne to the Man of the Match
- · 3 minute static advertising slot
- · Opportunity to promote your product or service to dining guests

Tier A £4,999 | Tier B £3,999 10 Guests **PRICES** 20 Guests Tier A £7,698 | Tier B £5,799

PROGRAMME SPONSORSHIP

BENEFIT FROM GREAT BRAND EXPOSURE AS THE SPONSOR OF OUR AWARD WINNING RED MATCHDAY PROGRAMME WHILST ENJOYING TOP CLASS HOSPITALITY.

PACKAGE INCLUDES:

- · Boardroom welcome
- · Official group photograph in the Directors Box
- · Madri Lounge dining experience
- · Presentation of framed Red Matchday Programme with company plaque
- · Full page colour advert and company logo displayed in the Red Matchday programme with reference to being the Programme Sponsor that match
- · Logo on all internal corporate area television screens
- · Behind the scenes stadium tour 3pm kick off only
- · AFC corporate gift for each of your guests
- · Opportunity to promote your product or service to dining guests

PRICES 10 Guests Tier A £3,400 | Tier B £2,250

MATCHBALL **SPONSORSHIP**

THE IDEAL OPPORTUNITY TO EXPERIENCE AN OUTSTANDING DAY OF HOSPITALITY AT PITTODRIE WHILE ELEVATING YOUR BRAND AS THE MATCHBALL SPONSOR.

PACKAGE INCLUDES:

- · Boardroom welcome
- · Official group photograph in the Directors Box
- · Madri Lounge dining experience
- · Presentation of signed AFC Ball in a case
- · Company logo displayed in the Red Matchday Programme
- · Logo on all internal corporate area television screens
- · Behind the scenes stadium tour 3pm kick off only
- · AFC corporate gift for each of your guests

IN SAFE HANDS & BOOT SPONSORSHIP

DESIGNED TO GIVE YOU AND YOUR CLIENTS AN UNRIVALLED HOSPITALITY EXPERIENCE. THESE PACKAGES OFFER A GREAT WAY TO PROMOTE YOUR BUSINESS TO A LARGE CORPORATE AUDIENCE. PACKAGE INCLUDES:

- · Boardroom welcome
- · Official group photograph in the Directors Box
- · Madri Lounge dining experience
- · Presentation of signed framed gloves or boot with company plaque
- · Logo on all internal corporate area television screens
- · Behind the scenes stadium tour 3pm kick off only
- · AFC corporate gift for each of your quests
- · Opportunity to promote your product or service to dining guests

PRICES

10 Guests

Tier A £2,899 | Tier B £2,050

PRICES

6 Guests

Tier A £1,750 | Tier B £1,250





















SPONSOR A PLAYER

THIS UNIQUE SPONSORSHIP OPPORTUNITY IS A GREAT WAY TO GAIN BRAND EXPOSURE WHILE SHOWING YOUR SUPPORT FOR THE CLUB AND PLAYERS.

MEN'S TEAM PLAYER PACKAGE:

- · Company logo displayed with your player's photograph online and in · Company logo or name recognition on the player profile page on the every Red Matchday programme
- · 2 season tickets or 4 dining places in the Richard Donald Stand for a game of your choice
- · Invitation to the exclusive Sponsor a Player Dinner for you and a guest
- · Signed and personalised framed AFC shirt
- · Meet and greet at Cormack Park or Pittodrie Stadium
- · Link to your website on your player profile

PRICES

Men's Team

£3,200

WOMEN'S TEAM PLAYER PACKAGE:

- official club website
- · Invitation to the exclusive Sponsor A Player Dinner for you and a guest
- · Opportunity to request one player appearance per season for promotional purposes
- · 8 tickets per season to watch a home match at the Balmoral Stadium - with a maximum of 2 tickets per game.

PRICES Womens

£550

TEXO TAQ

PLACE YOUR BRAND AT THE HEART OF PITTODRIE

ADVERTISING OPPORTUNITIES

Promote your brand with Aberdeen FC's unique platform, providing exposure to a vast audience.

For more information on any of the advertising initiatives, please contact the Commercial team via commercial@afc.co.uk or call 01224 650434.

Proud to be the Official He TEX KONICA MINOLTA CAS DUNCAN FWORCESTER

LED ADVERTISING

ENHANCED LED DIGITAL ADVERTISING WITH THREE SIDES OF LED SCREENS AROUND THE MERKLAND, MAIN AND RICHARD DONALD STAND PERIMETER OF THE PITCH. OFFERING ALL THE BENEFITS OF TRACKSIDE ADVERTISING IN A MODERN, FLEXIBLE AND ALTERNATIVE WAY.

THIS METHOD PROVIDES YOUR BRAND WITH THE OPPORTUNITY TO TAILOR YOUR ADVERT ON A GAME-BY-GAME BASIS, MAXIMISING EXPOSURE AND RELEVANCE THROUGHOUT THE SEASON.

SEASONAL PACKAGES:

PRICES	Gold	£10,500
	Silver	£6,500
	Bronze	£3,500
	Entry	£1,500
	Scoreboard	£6,000

TRACKSIDE ADVERTISING

WITH OUR STATIC TRACKSIDE
ADVERTISING BOARDS, YOU CAN
SHOWCASE YOUR COMPANY'S
BRAND TO A CAPTIVE AUDIENCE
AT PITTODRIE WITH OVER 300,000
FANS PASSING THROUGH
THE TURNSTILES EVERY SEASON.

FURTHERMORE, THERE IS THE POTENTIAL FOR INTERNATIONAL EXPOSURE WITH SPFL COVERAGE, TELEVISED IN 119 TERRITORIES AROUND THE WORLD.

WEBSITE ADVERTISING

WITH OVER 5 MILLION VISITS TO AFC.CO.UK DURING 2023/24, PROMOTE YOUR BRAND TO A HIGHLY ENGAGED AUDIENCE ON THE OFFICIAL CLUB WEBSITE WITH A NUMBER OF INNOVATIVE ADVERTISING PACKAGES AVAILABLE.

PRICES

Starting from

£1,500 per month

PROGRAMME ADVERTISING

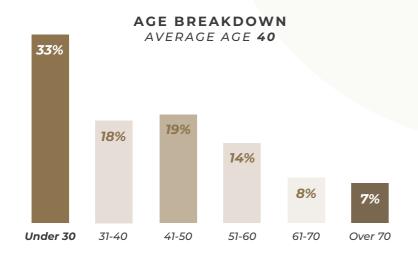
OUR AWARD WINNING RED MATCHDAY PROGRAMME PROVIDES AN EXCELLENT PLATFORM TO PROMOTE YOUR COMPANY TO AFC FANS AND THE CORPORATE COMMUNITY ALIKE. WITH A VARIETY OF FLEXIBLE PACKAGES AVAILABLE, THERE IS SOMETHING TO SUIT EVERYONE.

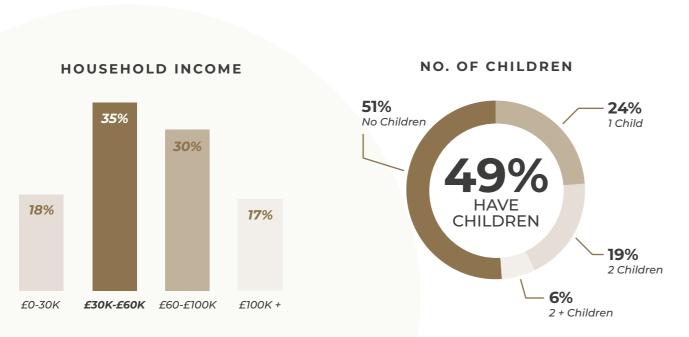
PRICES

Seasonal Only

£6,180

OUR SUPPORTERS

























10,800+ SEASON TICKET MEMBERS







DATABASE OF **200,000 FANS**



OVER 5,000,000VISITS TO **AFC.CO.UK**DURING **2023/24**



CURRENT PARTNERSHIPS































































PITTODRIE IS WHERE RELATIONSHIPS **ARE BUILT**

PARTNER WITH AFC

Aberdeen FC is proud to have a portfolio of high-profile international, regional and local partners who have full exclusivity over their designated category.

Whether it's through collaborative marketing initiatives, matchday activations, sponsorship opportunities or exposure to our loyal fan base, partnering with Aberdeen Football Club offers a unique platform to enhance your brand visibility and make a meaningful impact in the community.

Our team can create a partnership tailored to meet your business goals. To find out more about partnership opportunities e-mail commercial@afc.co.uk or call 01224 650434.

PITTODRIE IS THE CHANCE TO LEAVE A LASTING IMPRESSION

EVENTS

Our well recognised events throughout the season create the perfect opportunity to **treat yourself**, **clients**, **colleagues or friends and family** to a **truly memorable Dons experience**.

Whether you attend the annual **Player of the Year Dinner** or play your part at our **golf outing**, there is something for **everyone to enjoy**.

Event prices start **from £1,500**, for more information contact the Commercial team via **commercial@afc.co.uk** or **call 01224 650434**.

PITTODRIE IS WHERE MEMORIES ARE MADE

CONFERENCE & EVENTS

As the sole caterer for Aberdeen FC, BaxterStorey are proud to manage the conference and event facilities at Pittodrie Stadium.

The dedicated and experienced on-site team are on hand to help you create the perfect event both in planning and on the day itself.

Pittodrie Stadium can accommodate a broad spectrum of events, with capacity **from 2 to over 1,000 people**.

Let Pittodrie Stadium be your venue partner of choice when planning your next event.

For all enquiries please contact us via pittodrieevents@afc.co.uk or call 01224 650430.

GENERAL INFORMATION

Terms and conditions available at www.afc.co.uk/club/terms-and-conditions

GENERAL

- All prices shown are exclusive of VAT at the current rate, unless specifically stated.
- Please refer to the full terms and conditions for payment terms and cancellation fee information.
- Please contact us to discuss any accessibility requirements before booking.

HOSPITALITY

- Hospitality packages are subject to the terms and conditions contained within the Licensing (Scotland) Act 2005. Aberdeen Football Club reserves the right to refuse alcohol and/or to remove anyone in breach of the Licensing (Scotland) Act 2005 and/or who Aberdeen Football Club considers is acting in an irresponsible manner.
- Where a Customer with a seasonal hospitality package wishes to allocate their package to a local charity or other organisation for a specific football match, the request should be made in writing to Aberdeen Football Club 7 days prior to the football match. Such request shall include all details of the nominated host and other guests. Approval of the request is at the sole discretion of Aberdeen Football Club.
- Aberdeen Football Club operates a Zero Tolerance Abuse Policy for any member of staff, including contractors engaged by Aberdeen Football Club – full details of this policy are available at the Stadium.
- Seasonal Hospitality Packages include all home SPFL, Scottish Cup and League Cup matches (excluding Group Stages). They do not include matches in other competitions or testimonial/friendly matches.
- All hospitality packages are seated within the home support areas of the Stadium. Demonstrating support for the away team will result in your full party being removed from the Stadium with no refund or compensation given. Away team colours are not permitted at all in any hospitality areas.
- For certain games, Aberdeen Football Club may require the lead booker to have a booking history with Aberdeen Football Club before reservations can be accepted.
- Under 18's may attend hospitality events at the Stadium but only when accompanied by an adult. The attendance of under 5's is at the discretion of the Stadium Manager.
- All League Cup and Scottish Cup games will be a two-course menu, unless otherwise stated.
- The lead booker is responsible for ensuring all members of their group adhere to the Stadium's rules, policies and regulations.
- If the date and/or time of a football match or event changes for any reason after the fixture list is published, the Services (including any

bookings) will automatically be transferred to the revised date and/or time of the fixture. If the revised date and/or time is unsuitable, a full refund of the charges will be arranged on request.

- Aberdeen Football Club reserves the right to amend any package if required.
- Aberdeen Football Club reserves the right to eject any person from any of their premises or the Stadium, who, in their opinion is causing a nuisance or danger to any person or whose own safety is in any way compromised.
- For hospitality packages with beverages included, a set beverage package is available, offering non alcoholic and limited alcoholic beverages. Details of the package can be obtained from Aberdeen Football Club.
- Seasonal Hospitality Packages include all SPFL Premiership matches, League Cup Knock-Out matches (excluding Group Stage matches) and Scottish FA Challenge Cup matches that are held at the Stadium. They do not include matches in other competitions or testimonial/ friendly matches held at the Stadium.

ADVERTISING

- The Customer will provide artwork and pay all production and any associated design costs.
- Aberdeen Football Club reserves the right to withdraw an advert should there be a conflict of interest or if in Aberdeen Football Club's opinion, an advert is liable to detrimentally affect in any way any event or the reputation of Aberdeen Football Club or the Stadium
- Contracts cover AFC SPFL games. However, best endeavours will be used to include League Cup and Scottish Cup games but this cannot be guaranteed. Scottish International Team games or any other non football event are not included.

EVENTS

- Successful auction bids made during events are payable within 14 days of the event and are non transferable and non refundable in the event of the auction prize not being used within the timeframe stated.
- Where an event takes place in a venue other than the Stadium, the Customer will also be required to comply with additional conditions or policies which are specific to that venue.

SPONSORSHIP

 Please refer to the full terms and conditions for Sponsorship Terms & Conditions.